

Ho and Stoll (1978-1981), The Dealer Problem - Introduction

A model on Market Making and inventory control.

References

- Optimal dealer pricing under transactions and return uncertainty, Journal of Financial Economics (Ho and Stoll, 1981)
- High-frequency trading in a limit order book (Avellaneda and Stoikov, 2008)

Key components

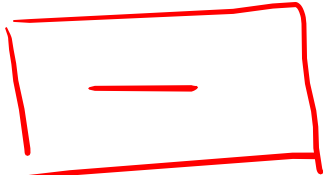
- • pricing/modeling based on public information (objective, public)
- • inventory control/risk management (subjective, private)

Different bid/ask prices are posted by different market making institutions (dealers), taking into account their own portfolio (inventory), risk aversion, time horizon and hedging capabilities. Avellaneda and Stoikov add execution optimization.

q_{rat}



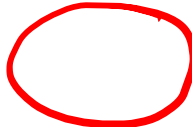
Q_{bid}



Q_{ASK}



q_f

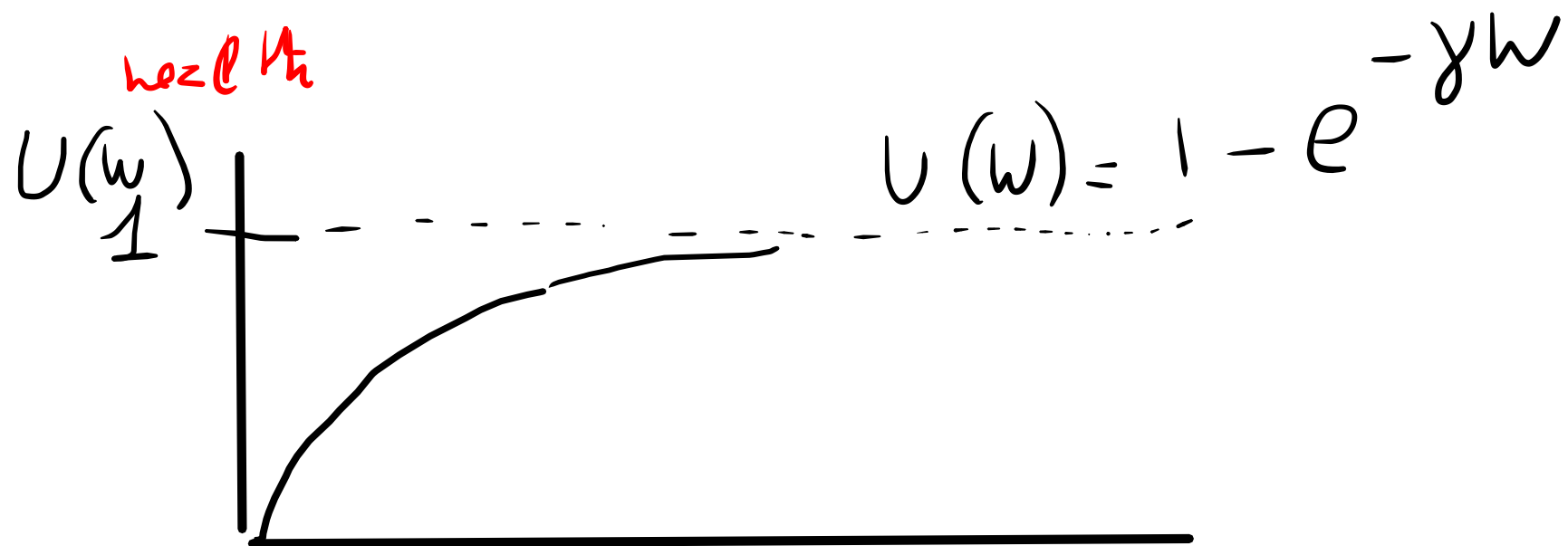


The Dealer problem - Just quoting the original paper



The solution of the problem gives an optimal reservation selling fee, a ; and an optimal reservation buying fee, b . The reservation fee is the minimum fee such that the dealers expected utility of terminal wealth would not be lowered were he to trade at that fee. If p is the true price of the stock in the opinion of the dealer, the dealer would earn the fee by buying at $p - b = r_b$, the bid price, and selling at $p + a = r_a$, the ask price.

$$W(T) \rightarrow U(W(T))$$



$$\underline{E}(\underline{U}(W(T))) \rightarrow \text{constant } w$$

NOTHING HAPPEN
 TRADE

$$\downarrow S(T) \sim N(\underset{\uparrow}{s}, \underset{\uparrow}{\sigma_s^2})$$

$$\downarrow W(T) = \underline{w}_0 + q \cdot S(T)$$

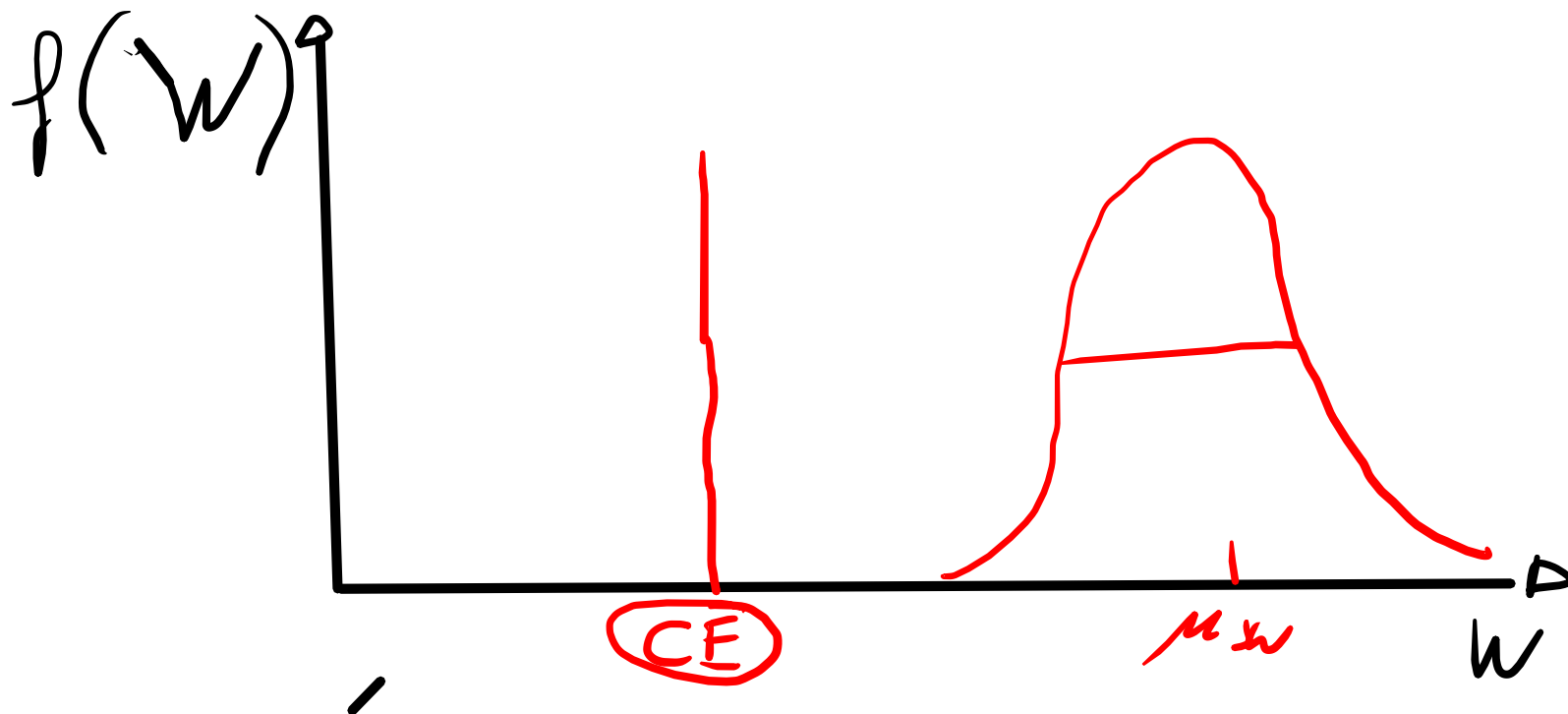
$$E(U(T)) = E(\underbrace{1 - e^{-\gamma W(T)}}_U)$$

$$W(T) \sim N(w_0 + q \cdot s, q^2 \sigma_s^2)$$

$$E(U(W(T))) \sim 1 - e^{-\underbrace{\gamma(w_0 + qs - \frac{1}{2}\gamma q^2 \sigma_s^2)}_{\text{mean} - \frac{1}{2}\gamma \cdot \text{variance}}}$$

$$W(T) \sim N(\mu_w, \sigma_w^2)$$

$$E(U(W(T))) = 1 - e^{-\delta \left(\underbrace{\mu_w - \frac{1}{2} \delta \sigma_w^2}_{\text{C.E.}} \right)}$$



1st CASE NO TRADE

(WE START WITH
q shares

↓
q shares at time T)

C.E. $\mu_w - \frac{1}{2} \gamma \sigma_w^2$

$$w_0 + q \cdot S - \frac{1}{2} \gamma q^2 \sigma_s^2$$

2nd CASE TRADE OCCURS at r_b and buy dg of shares

C.E. $w_0 + (q + dq) \cdot S - \frac{1}{2} \gamma (q + dq)^2 \cdot \sigma_s^2 - dq \cdot r_b$

$$\cancel{w_0} + \cancel{q} \cdot \cancel{S} - \cancel{\frac{1}{2} \gamma q^2 \sigma_s^2} = \cancel{w_0} + \cancel{q} \cdot \cancel{S} + dq \cdot S - \frac{1}{2} \gamma (\cancel{q^2} + 2dq \cdot q + \cancel{dq^2}) \sigma_s^2$$

$$0 = \cancel{dq} \cdot \cancel{S} - \gamma \cancel{dq} q \sigma_s^2 - \frac{1}{2} \gamma \cancel{dq^2} \sigma_s^2 - \cancel{dq} \cdot r_b$$

$$r_b = S - \gamma q \sigma_s^2 - \frac{1}{2} \gamma \sigma_s^2 dq$$

The Dealer Problem - Solution

Main idea: price indifference taking into account risk aversion. No superior forecasting capabilities are required.

Given a security S (or whatever risk factor) assume that conditional on all available information (public and private, including your trades)

$$S(T) \sim N(s, \sigma^2 T) \quad (8)$$

introduce a risk aversion model with utility function (C.A.R.A., Constant Absolute Risk Aversion)

$$U(W) = 1 - e^{-\gamma W} \quad (9)$$

The Dealer Problem - Solution

$$S \sigma_S^2 = \sigma^2 \cdot T$$

$$\sigma_S^2 = \sigma^2 \cdot T$$

Let's assume that the dealer's initial inventory (i.e. portfolio) is represented by q units of security S plus initial wealth W_0 , and dq is the quoted quantity. Compute $E(U(W(S(T))))$ where $W(T) = W_0 + qS(T)$ and use the Certainty Equivalent defined as $CE = U^{-1}E[U(W(S(T)))]$.

Let $\Gamma = \gamma \sigma^2 T$.

Requiring the same CE , independently of the quote being executed, it can be shown that the reservation price bid r^b and ask r^a are given by

$$r^b = s - \Gamma q - (\Gamma/2)dq - c \quad (10)$$

$$r^a = s - \Gamma q + (\Gamma/2)dq + c \quad (11)$$

where c must be positive to compensate for the operational costs.

$$V_b = S - q\sigma^2 T - \frac{1}{2} \gamma dq \sigma^2 T$$

↑
Fair
price

$$= \underset{\uparrow}{S} - T \underset{\uparrow}{q} - \frac{1}{2} T \underbrace{dq}_{(-c)}$$

$$\boxed{q} \rightarrow s$$

$$\uparrow + \frac{1}{2} \vec{r} dq \quad \boxed{V_{ask}}$$

$$s - \vec{r} \cdot \vec{q}$$

$$\downarrow - \frac{1}{2} \vec{r} dq$$

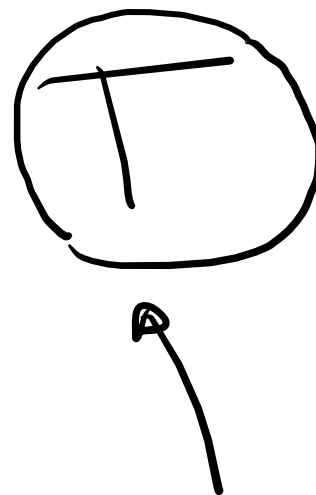
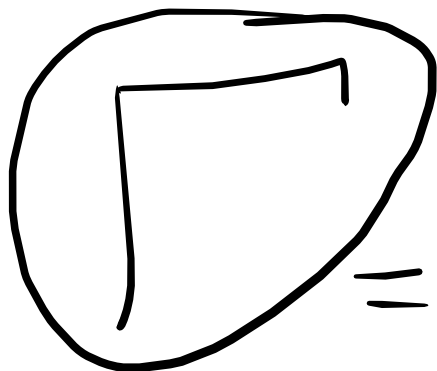
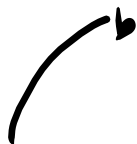
$$\boxed{V_{sid}}$$

$$\boxed{V_{ask}}$$

$$q \rightarrow \boxed{q + dq}$$

$$s - \vec{r} \cdot (q + dq)$$

$$\boxed{V_{sid}}$$



Market Maker pseudo-code

SimpleQuotingStrategy.m

Predictability vs. unpredictability and profitability

< NO TRADE
TRADE

$$S(T) \sim \underbrace{N(\mu_s, \sigma_s^2)}_{\uparrow}$$

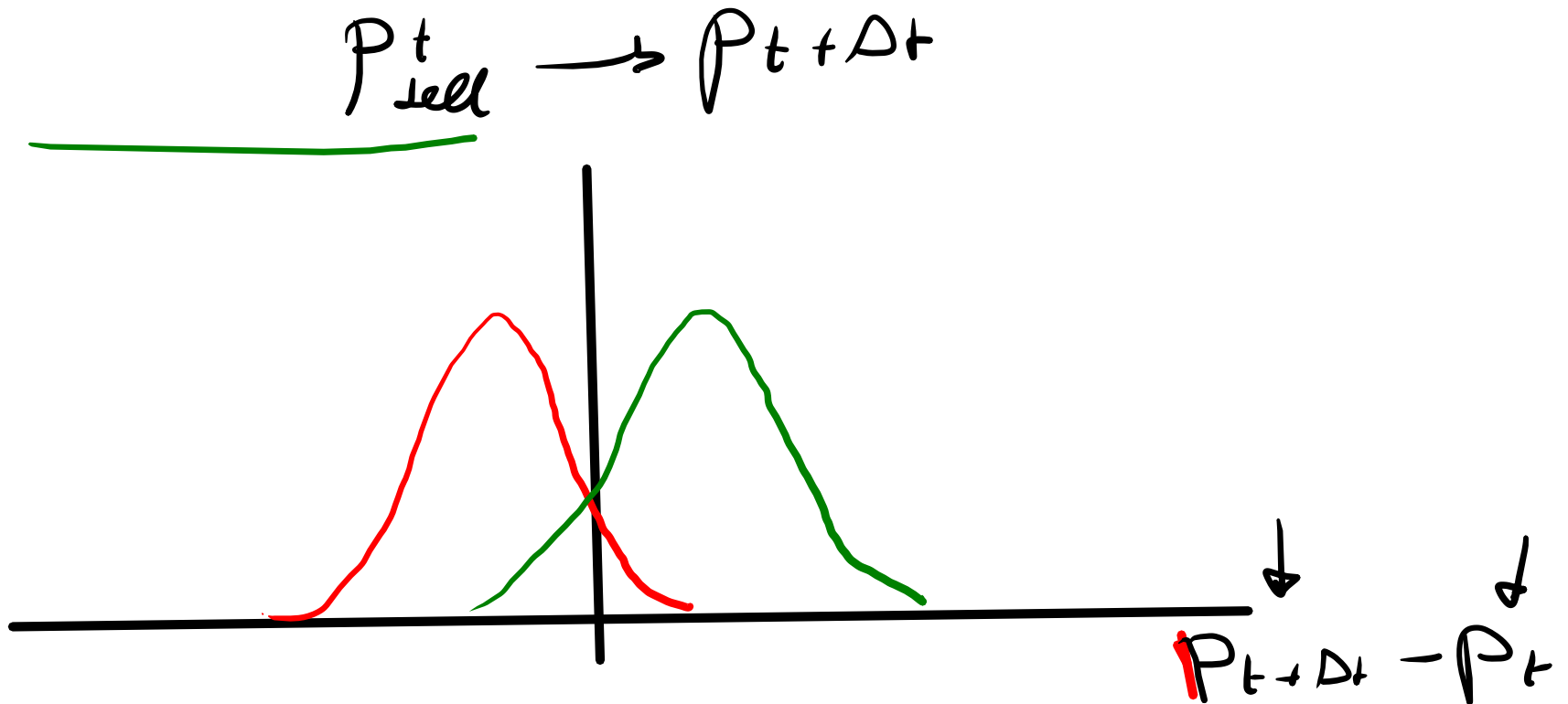
In the Ho and Stoll model a dealer earns a profit even if the underlying follows a random walk (he/she earns the spread). One of the main assumptions was

$$\underbrace{pdf^t(S_T | \text{own trades at time } t)} \sim N(s, \sigma_s^2) \quad (12)$$

i.e. the terminal price distribution of S doesn't change after a quote is executed. In general, the expected return of a non anticipative trading strategy is zero, assuming no spread and no fees, since its P&L can be modeled using a stochastic integral with zero expected value.

OWN
↓
TRADES

t → $P_{t, \text{Buy}}$ → $P_{t+\Delta t}$
0.5 (best bid + best ask)



$$S(t) \sim \mathcal{N}(s, \sigma_s^2)$$

Noise and P&L distribution

Consider the following strategy: given a security S with Brownian-like prices, such that

$$dS_t = \sigma dB_t \quad (13)$$

hold a position $\sigma^{-1}B_t$ at each point in time. The P&L G_T at terminal time T can be written as follows (no fees, spread, etc..)

$$G_T = \int_0^T B_t dB_t \quad (14)$$

It can be shown that while $E(G_T) = 0$, the pdf of G_T is highly skewed. So this simple model shows that an algorithmic strategy with zero expected return in an efficient market may have a significant effect on the risk profile of the resulting P&L.